

LAMPIRAN

NO	KEGIATAN	BULAN					
		MEI	JUN	JUL	AGU	SEP	OKT
1	Tahap Persiapan						
	Pengajuan Topik						
	Konsultasi Program Studi						
	Validasi dan Penugasan Pembimbing						
	Penyusunan Proposal						
	Pembimbingan Proposal						
	Pengujian Proposal						
2	Tahap Pelaksanaan						
	Pelaksanaan Rencana						
	Pembimbingan Hasil						
	Pengajuan Seminar Hasil						
	Pengujian Seminar Hasil						
3	Tahap Penyusunan						
	Perbaikan Seminar Hasil						
	Pembimbingan Sidang Akhir						
	Pengajuan Sidang Akhir						
	Pengujian Sidang Akhir						
4	Tahap Penyelesaian						
	Pencetakan Manuskrip						
	Validasi dan Pengesahan						
	Publikasi Laporan dan Luaran						

Lampiran 1. Kuesioner Penelitian

Halo semuanya, perkenalkan saya Santy mahasiswi tingkat akhir di Politeknik Wilmar Bisnis Indonesia program studi Manajemen Pemasaran Internasional. Sehubungan dengan penyusunan skripsi sebagai salah satu syarat kelulusan, saya sedang melakukan penelitian dengan judul "*Analisis Experiential Marketing* terhadap Loyalitas Pelanggan Miniso Kota Medan"

Pada kesempatan ini saya memohon kerjasama dari saudara/i untuk ikut berpartisipasi dalam penelitian ini sebagai responden dari kuesioner ini.

Adapun kriteria responden yang dibutuhkan yaitu :

- Pernah berbelanja di MINISO manapun di kota Medan
- Frekuensi berbelanja minimal 2 kali dalam setahun
- Berusia > 17 tahun.

Saya harap formulir ini dapat diisi dengan jujur dan terbuka sesuai dengan pengalaman dalam berbelanja sebelumnya. Terimakasih ^^.

Karakteristik Responden

Nama :

Gender :

- Perempuan
- Laki – laki

Umur :

- 17 – 25 tahun
- 26 – 35 tahun
- 36 – 45 tahun
- > 45 tahun

Pekerjaan :

- Mahasiswa
- Wiraswasta
- Pegawai negeri
- Pegawai swasta
- Lainnya

Wilayah asal tempat tinggal :

- Pulau Sumatera
- Pulau Jawa dan Bali
- Lainnya

Tanggapan Responden

Pilihlah jawaban pada kolom yang paling sesuai menurut pendapat Anda.

- Keterangan :
- 1 = Sangat Tidak Setuju
 - 2 = Tidak Setuju
 - 3 = Kurang setuju
 - 4 = Setuju
 - 5 = Sangat Setuju

a. Variabel *Sense* (X1)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Tampilan produk Miniso unik dan menarik.					
2	Desain visual produk Miniso mencerminkan kualitas produk yang tinggi.					
3	Aroma dalam toko Miniso terasa <i>fresh</i> dan nyaman.					
4	Penempatan produk Miniso rapi dan estetik.					

b. Variabel *Feel* (X2)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Konsumen merasa senang saat menggunakan produk Miniso.					
2	Konsumen merasa senang mengunjungi toko Miniso.					
3	Konsumen merasa tertarik dan ingin tahu lebih banyak tentang produk Miniso.					
4	Produk-produk Miniso yang berkolaborasi dengan karakter dan merek tertentu sangat menarik dan ditunggu-tunggu oleh konsumen.					
5	Konsumen merasa dihargai dan diperhatikan saat berinteraksi dengan staff layanan dan produk Miniso.					

c. Variabel *Think* (X3)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Produk-produk Miniso berkualitas baik.					
2	Produk-produk Miniso memiliki harga yang terjangkau dan sesuai dengan kualitas produk.					
3	Konsumen familiar dengan produk Miniso dan bisa membedakannya dengan produk merek lain.					

4	Brand Miniso memiliki reputasi yang baik dan terpercaya.					
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d. Variabel *Act* (X4)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Konsumen mau berbelanja dan membeli produk Miniso.					
2	Konsumen bersedia memberikan testimonial positif untuk Miniso.					

e. Variabel *Relate* (X5)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Konsumen mau mengikuti event-event bersangkutan dengan Miniso.					
2	Konsumen mau bergabung dengan program keanggotaan/membership Miniso.					
3	Konsumen mengikuti/ <i>update</i> informasi kegiatan brand, dan juga memiliki <i>wish list</i> untuk perkembangan penawaran dari merek Miniso kedepannya (misalnya berkolaborasi dengan karakter tertentu atau merilis produk aksesoris tertentu).					

f. Variabel Loyalitas Pelanggan (Y)

No	Pernyataan	Jawaban				
		1	2	3	4	5
1	Konsumen merasa puas dengan produk dan layanan Miniso.					
2	Konsumen memiliki niat untuk terus membeli produk dari Miniso di masa depan.					
3	Konsumen merasa percaya dan yakin dengan produk-produk yang ditawarkan oleh Miniso.					
4	Konsumen merasa layak dan mau merekomendasikan Miniso kepada orang lain.					

Lampiran 2. Hasil Uji Validitas dan Uji reliabilitas

a. Variabel Sense (X1)

		Correlations				
		X1.1	X1.2	X1.3	X1.4	Total
X1.1	Pearson Correlation	1	.520**	.626**	.347	.800**
	Sig. (2-tailed)		.003	.000	.060	.000
	N	30	30	30	30	30
X1.2	Pearson Correlation	.520**	1	.396*	.381*	.764**
	Sig. (2-tailed)	.003		.030	.038	.000
	N	30	30	30	30	30
X1.3	Pearson Correlation	.626**	.396*	1	.585**	.831**
	Sig. (2-tailed)	.000	.030		.001	.000
	N	30	30	30	30	30
X1.4	Pearson Correlation	.347	.381*	.585**	1	.717**
	Sig. (2-tailed)	.060	.038	.001		.000
	N	30	30	30	30	30
Total	Pearson Correlation	.800**	.764**	.831**	.717**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.779	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X1.1	12.3000	2.148	.637	.700
X1.2	12.8000	2.028	.523	.767
X1.3	12.5667	1.978	.667	.680
X1.4	12.7333	2.409	.535	.751

b. Variabel *Feel* (X2)

Correlations

		X2.1	X2.2	X2.3	X2.4	X2.5	Total
X2.1	Pearson Correlation	1	.596**	.560**	.101	.457*	.719**
	Sig. (2-tailed)		.001	.001	.594	.011	.000
	N	30	30	30	30	30	30
X2.2	Pearson Correlation	.596**	1	.570**	.307	.520**	.841**
	Sig. (2-tailed)	.001		.001	.098	.003	.000
	N	30	30	30	30	30	30
X2.3	Pearson Correlation	.560**	.570**	1	.362*	.196	.747**
	Sig. (2-tailed)	.001	.001		.050	.299	.000
	N	30	30	30	30	30	30
X2.4	Pearson Correlation	.101	.307	.362*	1	.072	.579**
	Sig. (2-tailed)	.594	.098	.050		.706	.001
	N	30	30	30	30	30	30
X2.5	Pearson Correlation	.457*	.520**	.196	.072	1	.635**
	Sig. (2-tailed)	.011	.003	.299	.706		.000
	N	30	30	30	30	30	30
Total	Pearson Correlation	.719**	.841**	.747**	.579**	.635**	1

Sig. (2-tailed)	.000	.000	.000	.001	.000	
N	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.724	5

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X2.1	15.9667	3.964	.585	.656
X2.2	16.0667	3.237	.715	.581
X2.3	16.1667	3.592	.578	.642
X2.4	15.9000	3.886	.274	.776
X2.5	16.3000	3.803	.391	.716

c. Variabel *Think* (X3)

Correlations

		X3.1	X3.2	X3.3	X3.4	Total
X3.1	Pearson Correlation	1	.660**	.595**	.662**	.848**
	Sig. (2-tailed)		.000	.001	.000	.000

	N	30	30	30	30	30
X3.2	Pearson Correlation	.660**	1	.505**	.660**	.806**
	Sig. (2-tailed)	.000		.004	.000	.000
	N	30	30	30	30	30
X3.3	Pearson Correlation	.595**	.505**	1	.782**	.860**
	Sig. (2-tailed)	.001	.004		.000	.000
	N	30	30	30	30	30
X3.4	Pearson Correlation	.662**	.660**	.782**	1	.908**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	30	30	30	30	30
Total	Pearson Correlation	.848**	.806**	.860**	.908**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's	
Alpha	N of Items
.875	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X3.1	12.3333	2.713	.725	.843
X3.2	12.3667	2.999	.680	.861
X3.3	12.5333	2.464	.718	.852

X3.4	12.4667	2.602	.831	.802
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d. Variabel Act (X4)

Correlations

		X4.1	X4.2	Total
X4.1	Pearson Correlation	1	.763**	.932**
	Sig. (2-tailed)		.000	.000
	N	30	30	30
X4.2	Pearson Correlation	.763**	1	.945**
	Sig. (2-tailed)	.000		.000
	N	30	30	30
Total	Pearson Correlation	.932**	.945**	1
	Sig. (2-tailed)	.000	.000	
	N	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.863	2

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X4.1	4.1000	.369	.763	.

X4.2	4.2000	.303	.763	.
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e. Variabel *Relate* (X5)

Correlations

		X5.1	X5.2	X5.3	Total
X5.1	Pearson Correlation	1	.557**	.725**	.869**
	Sig. (2-tailed)		.001	.000	.000
	N	30	30	30	30
X5.2	Pearson Correlation	.557**	1	.693**	.846**
	Sig. (2-tailed)	.001		.000	.000
	N	30	30	30	30
X5.3	Pearson Correlation	.725**	.693**	1	.921**
	Sig. (2-tailed)	.000	.000		.000
	N	30	30	30	30
Total	Pearson Correlation	.869**	.846**	.921**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's	
Alpha	N of Items
.853	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
X5.1	7.3000	2.286	.701	.816
X5.2	7.2667	2.478	.673	.840
X5.3	7.4333	2.047	.804	.714

f. Variabel Loyalitas Pelanggan (Y)

Correlations

		Y1	Y2	Y3	Y4	Total
Y1	Pearson Correlation	1	.268	.372*	.311	.595**
	Sig. (2-tailed)		.152	.043	.094	.001
	N	30	30	30	30	30
Y2	Pearson Correlation	.268	1	.599**	.629**	.796**
	Sig. (2-tailed)	.152		.000	.000	.000
	N	30	30	30	30	30
Y3	Pearson Correlation	.372*	.599**	1	.734**	.869**
	Sig. (2-tailed)	.043	.000		.000	.000
	N	30	30	30	30	30
Y4	Pearson Correlation	.311	.629**	.734**	1	.873**
	Sig. (2-tailed)	.094	.000	.000		.000
	N	30	30	30	30	30
Total	Pearson Correlation	.595**	.796**	.869**	.873**	1
	Sig. (2-tailed)	.001	.000	.000	.000	
	N	30	30	30	30	30

*. Correlation is significant at the 0.05 level (2-tailed).

** . Correlation is significant at the 0.01 level (2-tailed).

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded ^a	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.796	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Y1	12.3333	2.230	.361	.849
Y2	12.3667	1.826	.632	.734
Y3	12.2667	1.651	.745	.675
Y4	12.1333	1.499	.723	.683

g. Tabel R

DISTRIBUSI NILAI r_{tabel} SIGNIFIKANSI 5% dan 1%

N	The Level of Significance		N	The Level of Significance	
	5%	1%		5%	1%
3	0.997	0.999	38	0.320	0.413
4	0.950	0.990	39	0.316	0.408
5	0.878	0.959	40	0.312	0.403
6	0.811	0.917	41	0.308	0.398
7	0.754	0.874	42	0.304	0.393
8	0.707	0.834	43	0.301	0.389
9	0.666	0.798	44	0.297	0.384
10	0.632	0.765	45	0.294	0.380
11	0.602	0.735	46	0.291	0.376
12	0.576	0.708	47	0.288	0.372
13	0.553	0.684	48	0.284	0.368
14	0.532	0.661	49	0.281	0.364
15	0.514	0.641	50	0.279	0.361
16	0.497	0.623	55	0.266	0.345
17	0.482	0.606	60	0.254	0.330
18	0.468	0.590	65	0.244	0.317
19	0.456	0.575	70	0.235	0.306
20	0.444	0.561	75	0.227	0.296
21	0.433	0.549	80	0.220	0.286
22	0.432	0.537	85	0.213	0.278
23	0.413	0.526	90	0.207	0.267
24	0.404	0.515	95	0.202	0.263
25	0.396	0.505	100	0.195	0.256
26	0.388	0.496	125	0.176	0.230
27	0.381	0.487	150	0.159	0.210
28	0.374	0.478	175	0.148	0.194
29	0.367	0.470	200	0.138	0.181
30	0.361	0.463	300	0.113	0.148
31	0.355	0.456	400	0.098	0.128
32	0.349	0.449	500	0.088	0.115
33	0.344	0.442	600	0.080	0.105
34	0.339	0.436	700	0.074	0.097
35	0.334	0.430	800	0.070	0.091
36	0.329	0.424	900	0.065	0.086
37	0.325	0.418	1000	0.062	0.081

Lampiran 3. Hasil Uji Deskriptif

a. Variabel *Sense*(X1)

No	Pernyataan	Alternatif Jawaban					Frek.	Rata-rata	Ket.
		1	2	3	4	5			
1	Tampilan produk Miniso unik dan menarik.	0	0	2	59	39	100	4.37	Sangat Baik
2	Desain visual produk Miniso mencerminkan kualitas produk yang tinggi.	0	1	17	58	24	100	4.05	Baik
3	Aroma dalam toko Miniso terasa <i>fresh</i> dan nyaman.	0	0	5	68	27	100	4.22	Sangat Baik
4	Penempatan produk Miniso rapi dan estetik.	0	0	4	66	30	100	4.26	Sangat Baik
Rata – rata variabel <i>Sense</i>								4.23	Sangat Baik

b. Variabel *Feel*(X2)

No	Pernyataan	Alternatif Jawaban					Frek.	Rata-rata	Ket.
		1	2	3	4	5			
1	Konsumen merasa senang saat menggunakan produk Miniso.	0	0	6	66	28	100	4.22	Sangat Baik
2	Konsumen merasa senang mengunjungi toko Miniso.	0	0	2	56	42	100	4.40	Sangat Baik
3	Konsumen merasa tertarik dan ingin tahu lebih banyak tentang produk Miniso.	0	0	11	64	25	100	4.14	Baik
4	Produk-produk Miniso yang berkolaborasi dnngan karakter	0	0	5	53	42	100	4.37	Sangat Baik

	dan merek tertentu sangat menarik dan ditunggu-tunggu oleh konsumen.								
5	Konsumen merasa dihargai dan diperhatikan saat berinteraksi dengan staff layanan dan produk Miniso.	0	1	15	66	18	100	4.01	Baik
Rata – rata variabel <i>Feel</i>								4.23	Sangat Baik

c. Variabel *Think*(X3)

No	Pernyataan	Alternatif Jawaban					Frek.	Rata-rata	Ket.
		1	2	3	4	5			
1	Produk-produk Miniso berkualitas baik.	0	0	12	67	21	100	4.09	Baik
2	Produk-produk Miniso memiliki harga yang terjangkau dan sesuai dengan kualitas produk.	0	1	12	64	23	100	4.09	Baik
3	Konsumen familiar dengan produk Miniso dan bisa membedakannya dengan produk merek lain.	0	1	11	64	24	100	4.11	Baik
4	Brand Miniso memiliki reputasi yang baik dan terpercaya.	0	0	6	66	28	100	4.22	Sangat Baik
Rata – rata variabel <i>Think</i>								4.13	Baik

d. Variabel *Act*(X4)

No	Pernyataan	Alternatif Jawaban					Frek.	Rata-rata	Ket.
		1	2	3	4	5			

1	Konsumen mau berbelanja dan membeli produk Miniso.	0	0	3	73	24	100	4.21	Sangat Baik
2	Konsumen bersedia memberikan testimonial positif untuk Miniso.	0	0	9	67	24	100	4.15	Baik
Rata – rata variabel <i>Act</i>								4.18	Baik

e. Variabel *Relate*(X5)

No	Pernyataan	Alternatif Jawaban					Frek .	Rata-rata	Ket.
		1	2	3	4	5			
1	Konsumen mau mengikuti event-event bersangkutan dengan Miniso.	1	5	27	52	15	100	3.75	Baik
2	Konsumen mau bergabung dengan program keanggotaan/membership Miniso.	0	3	27	57	13	100	3.80	Baik
3	Konsumen mengikuti/ <i>update</i> informasi kegiatan brand, dan juga memiliki <i>wish list</i> untuk perkembangan penawaran dari merek Miniso kedepannya (misalnya berkolaborasi dengan karakter tertentu atau merilis produk aksesoris tertentu).	2	6	27	57	15	100	3.77	Baik
Rata – rata variabel <i>Relate</i>								3.77	Baik

f. Variabel Loyalitas pelanggan (Y)

No	Pernyataan	Alternatif Jawaban					Frek.	Rata-rata	Ket.
		1	2	3	4	5			
1	Konsumen merasa puas dengan produk dan layanan Miniso.	0	0	8	65	27	100	4.19	Baik
2	Konsumen memiliki niat untuk terus membeli produk dari Miniso di masa depan.	1	2	14	63	20	100	3.99	Baik
3	Konsumen merasa percaya dan yakin dengan produk-produk yang ditawarkan oleh Miniso.	0	0	6	73	21	100	4.15	Baik
4	Konsumen merasa layak dan mau merekomendasikan Miniso kepada orang lain.	0	0	4	61	35	100	4.31	Sangat Baik
Rata – rata variabel Loyalitas Pelanggan								4.16	Baik

Lampiran 4. Hasil uji Asumsi Klasik

g. Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		100
Normal Parameters ^{a,b}	Mean	.0000000
	Std. Deviation	.24315937
Most Extreme Differences	Absolute	.129
	Positive	.129
	Negative	-.083
Test Statistic		.129
Asymp. Sig. (2-tailed)		.000 ^c
Exact Sig. (2-tailed)		.065
Point Probability		.000

- a. Test distribution is Normal.
- b. Calculated from data.
- c. Lilliefors Significance Correction.

h. Uji Multikolinearitas

Coefficients^a

Model		Unstandardized Coefficients		Standardized	t	Sig.	Collinearity Statistics	
		B	Std. Error	Coefficients Beta			Tolerance	VIF
1	(Constant)	.085	.291		.291	.772		
	Sense	.157	.094	.156	1.664	.099	.381	2.622
	feel	.177	.108	.164	1.646	.103	.336	2.979
	Think	.275	.097	.264	2.832	.006	.383	2.609
	Act	.314	.076	.323	4.159	.000	.552	1.812
	Relate	.057	.049	.083	1.161	.249	.649	1.541

a. Dependent Variable: Loyalitas pelanggan

i. Uji Heteroskedastisitas

Coefficients^a

Model		Unstandardized Coefficients		Standardized	t	Sig.
		B	Std. Error	Coefficients Beta		
1	(Constant)	.042	.209		.199	.843
	Sense	.099	.067	.240	1.468	.146
	feel	.034	.077	.077	.440	.661
	Think	-.063	.070	-.146	-.898	.371
	Act	-.013	.054	-.033	-.245	.807
	Relate	-.033	.035	-.118	-.945	.347

a. Dependent Variable: ABS_RES

Lampiran 5. Hasil Analisis Linier Berganda

a. Uji t

Model		Unstandardized Coefficients		Standardized	t	Sig.
		B	Std. Error	Coefficients Beta		
1	(Constant)	.085	.291		.291	.772
	Sense	.157	.094	.156	1.664	.099
	Feel	.177	.108	.164	1.646	.103
	Think	.275	.097	.264	2.832	.006
	Act	.314	.076	.323	4.159	.000
	Relate	.057	.049	.083	1.161	.249

a. Dependent Variable: Loyalitas Pelanggan

b. Uji F

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	12.836	5	2.567	41.227	.000 ^b
	Residual	5.854	94	.062		
	Total	18.690	99			

a. Dependent Variable: Loyalitas Pelanggan

b. Predictors: (Constant), Relate, Act, Sense, Think, Feel

c. Uji Determinan (R^2)

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.829 ^a	.687	.670	.24954

a. Predictors: (Constant), Relate, Act, Sense, Think, Feel

d. Tabel t

df (N-2)	Tabel Distribusi t					
	Tingkat Signifikansi					
	One Tail	0.05	0.025	0.01	0.005	0.0005
Two Tail	0.1	0.05	0.02	0.01	0.001	
1		6.3137515	12.7062047	31.8205160	63.6567412	636.6192488
2		2.9199856	4.3026527	6.9645567	9.9248432	31.5990546
3		2.3533634	3.1824463	4.5407029	5.8409093	12.9239786
4		2.1318468	2.7764451	3.7469474	4.6040949	8.6103016
5		2.0150484	2.5705818	3.3649300	4.0321430	6.8688266
6		1.9431803	2.4469119	3.1426684	3.7074280	5.9588162
7		1.8945786	2.3646243	2.9979516	3.4994833	5.4078825
8		1.8595480	2.3060041	2.8964594	3.3553873	5.0413054
9		1.8331129	2.2621572	2.8214379	3.2498355	4.7809126
10		1.8124611	2.2281389	2.7637695	3.1692727	4.5868939
11		1.7958848	2.2009852	2.7180792	3.1058065	4.4369793
12		1.7822876	2.1788128	2.6809980	3.0545396	4.3177913
13		1.7709334	2.1603687	2.6503088	3.0122758	4.2208317
14		1.7613101	2.1447867	2.6244941	2.9768427	4.1404541
15		1.7530504	2.1314495	2.6024803	2.9467129	4.0727652
16		1.7458837	2.1199053	2.5834872	2.9207816	4.0149963
17		1.7396067	2.1098156	2.5669340	2.8982305	3.9651263
18		1.7340636	2.1009220	2.5523796	2.8784405	3.9216458
19		1.7291328	2.0930241	2.5394832	2.8609346	3.8834059
20		1.7247182	2.0859634	2.5279770	2.8453397	3.8495163
21		1.7207429	2.0796138	2.5176480	2.8313596	3.8192772
22		1.7171444	2.0738731	2.5083246	2.8187561	3.7921307
23		1.7138715	2.0686576	2.4998667	2.8073357	3.7676268
24		1.7108821	2.0638986	2.4921595	2.7969395	3.7453986
25		1.7081408	2.0595386	2.4851072	2.7874358	3.7251439
26		1.7056179	2.0555294	2.4786298	2.7787145	3.7066117
27		1.7032884	2.0518305	2.4726599	2.7706830	3.6895917
28		1.7011309	2.0484071	2.4671401	2.7632625	3.6739064
29		1.6991270	2.0452296	2.4620214	2.7563859	3.6594050
30		1.6972609	2.0422725	2.4572615	2.7499957	3.6459586
31		1.6955188	2.0395134	2.4528242	2.7440419	3.6334563
32		1.6938887	2.0369333	2.4486776	2.7384815	3.6218023
33		1.6923603	2.0345153	2.4447942	2.7332766	3.6109130

34		1.6909243	2.0322445	2.4411496	2.7283944	3.6007158
35		1.6895725	2.0301079	2.4377225	2.7238056	3.5911468
36		1.6882977	2.0280940	2.4344941	2.7194846	3.5821497
37		1.6870936	2.0261925	2.4314474	2.7154087	3.5736748
38		1.6859545	2.0243942	2.4285676	2.7115576	3.5656781
39		1.6848751	2.0226909	2.4258414	2.7079132	3.5581201
40		1.6838510	2.0210754	2.4232568	2.7044593	3.5509658
41		1.6828780	2.0195410	2.4208030	2.7011813	3.5441836
42		1.6819524	2.0180817	2.4184704	2.6980662	3.5377454
43		1.6810707	2.0166922	2.4162501	2.6951021	3.5316257
44		1.6802300	2.0153676	2.4141344	2.6922783	3.5258013
45		1.6794274	2.0141034	2.4121159	2.6895850	3.5202515
46		1.6786604	2.0128956	2.4101881	2.6870135	3.5149572
47		1.6779267	2.0117405	2.4083451	2.6845556	3.5099013
48		1.6772242	2.0106348	2.4065813	2.6822040	3.5050680
49		1.6765509	2.0095752	2.4048918	2.6799520	3.5004429
50		1.6759050	2.0085591	2.4032719	2.6777933	3.4960129
51		1.6752850	2.0075838	2.4017175	2.6757222	3.4917659
52		1.6746892	2.0066468	2.4002247	2.6737336	3.4876907
53		1.6741162	2.0057460	2.3987898	2.6718226	3.4837773
54		1.6735649	2.0048793	2.3974096	2.6699848	3.4800161
55		1.6730340	2.0040448	2.3960811	2.6682160	3.4763984
56		1.6725223	2.0032407	2.3948012	2.6665124	3.4729161
57		1.6720289	2.0024655	2.3935675	2.6648705	3.4695619
58		1.6715528	2.0017175	2.3923775	2.6632870	3.4663288
59		1.6710930	2.0009954	2.3912288	2.6617588	3.4632103
60		1.6706489	2.0002978	2.3901195	2.6602830	3.4602005
61		1.6702195	1.9996236	2.3890474	2.6588571	3.4572937
62		1.6698042	1.9989715	2.3880108	2.6574786	3.4544848
63		1.6694022	1.9983405	2.3870079	2.6561450	3.4517689
64		1.6690130	1.9977297	2.3860370	2.6548543	3.4491415
65		1.6686360	1.9971379	2.3850968	2.6536045	3.4465984
66		1.6682705	1.9965644	2.3841857	2.6523935	3.4441354
67		1.6679161	1.9960084	2.3833025	2.6512197	3.4417489
68		1.6675723	1.9954689	2.3824458	2.6500813	3.4394355
69		1.6672385	1.9949454	2.3816145	2.6489768	3.4371917
70		1.6669145	1.9944371	2.3808075	2.6479046	3.4350145

71		1.6665997	1.9939434	2.3800237	2.6468634	3.4329010
72		1.6662937	1.9934636	2.3792621	2.6458519	3.4308484
73		1.6659962	1.9929971	2.3785219	2.6448688	3.4288542
74		1.6657069	1.9925435	2.3778020	2.6439129	3.4269158
75		1.6654254	1.9921022	2.3771018	2.6429831	3.4250309
76		1.6651514	1.9916726	2.3764204	2.6420783	3.4231975
77		1.6648845	1.9912544	2.3757570	2.6411976	3.4214133
78		1.6646246	1.9908471	2.3751110	2.6403400	3.4196765
79		1.6643714	1.9904502	2.3744816	2.6395046	3.4179851
80		1.6641246	1.9900634	2.3738683	2.6386906	3.4163375
81		1.6638839	1.9896863	2.3732704	2.6378971	3.4147319
82		1.6636492	1.9893186	2.3726873	2.6371234	3.4131667
83		1.6634202	1.9889598	2.3721186	2.6363688	3.4116405
84		1.6631967	1.9886097	2.3715637	2.6356325	3.4101518
85		1.6629785	1.9882679	2.3710220	2.6349139	3.4086993
86		1.6627654	1.9879342	2.3704932	2.6342123	3.4072816
87		1.6625573	1.9876083	2.3699768	2.6335272	3.4058975
88		1.6623540	1.9872899	2.3694723	2.6328580	3.4045458
89		1.6621553	1.9869787	2.3689793	2.6322042	3.4032255
90		1.6619611	1.9866745	2.3684975	2.6315652	3.4019353
91		1.6617712	1.9863772	2.3680264	2.6309405	3.4006744
92		1.6615854	1.9860863	2.3675658	2.6303296	3.3994416
93		1.6614037	1.9858018	2.3671152	2.6297321	3.3982362
94		1.6612259	1.9855234	2.3666744	2.6291476	3.3970571
95		1.6610518	1.9852510	2.3662430	2.6285757	3.3959036
96		1.6608814	1.9849843	2.3658207	2.6280158	3.3947747
97		1.6607146	1.9847232	2.3654073	2.6274678	3.3936698
98		1.6605512	1.9844675	2.3650024	2.6269311	3.3925881
99		1.6603912	1.9842170	2.3646059	2.6264055	3.3915288
100		1.6602343	1.9839715	2.3642174	2.6258905	3.3904913

e. Tabel F

DF	1	2	3	4	5	6
1	161.447639	199.500000	215.707345	224.583241	230.161878	233.986000
2	18.512821	19.000000	19.164292	19.246794	19.296410	19.329534
3	10.127964	9.552094	9.276628	9.117182	9.013455	8.940645
4	7.708647	6.944272	6.591382	6.388233	6.256057	6.163132
5	6.607891	5.786135	5.409451	5.192168	5.050329	4.950288
6	5.987378	5.143253	4.757063	4.533677	4.387374	4.283866
7	5.591448	4.737414	4.346831	4.120312	3.971523	3.865969
8	5.317655	4.458970	4.066181	3.837853	3.687499	3.580580
9	5.117355	4.256495	3.862548	3.633089	3.481659	3.373754
10	4.964603	4.102821	3.708265	3.478050	3.325835	3.217175
11	4.844336	3.982298	3.587434	3.356690	3.203874	3.094613
12	4.747225	3.885294	3.490295	3.259167	3.105875	2.996120
13	4.667193	3.805565	3.410534	3.179117	3.025438	2.915269
14	4.600110	3.738892	3.343889	3.112250	2.958249	2.847726
15	4.543077	3.682320	3.287382	3.055568	2.901295	2.790465
16	4.493998	3.633723	3.238872	3.006917	2.852409	2.741311
17	4.451322	3.591531	3.196777	2.964708	2.809996	2.698660
18	4.413873	3.554557	3.159908	2.927744	2.772853	2.661305
19	4.380750	3.521893	3.127350	2.895107	2.740058	2.628318
20	4.351244	3.492828	3.098391	2.866081	2.710890	2.598978
21	4.324794	3.466800	3.072467	2.840100	2.684781	2.572712
22	4.300950	3.443357	3.049125	2.816708	2.661274	2.549061
23	4.279344	3.422132	3.027998	2.795539	2.639999	2.527655
24	4.259677	3.402826	3.008787	2.776289	2.620654	2.508189
25	4.241699	3.385190	2.991241	2.758710	2.602987	2.490410
26	4.225201	3.369016	2.975154	2.742594	2.586790	2.474109
27	4.210008	3.354131	2.960351	2.727765	2.571886	2.459108
28	4.195972	3.340386	2.946685	2.714076	2.558128	2.445259
29	4.182964	3.327654	2.934030	2.701399	2.545386	2.432434
30	4.170877	3.315830	2.922277	2.689628	2.533555	2.420523
31	4.159615	3.304817	2.911334	2.678667	2.522538	2.409432
32	4.149097	3.294537	2.901120	2.668437	2.512255	2.399080
33	4.139252	3.284918	2.891564	2.658867	2.502635	2.389394
34	4.130018	3.275898	2.882604	2.649894	2.493616	2.380313
35	4.121338	3.267424	2.874187	2.641465	2.485143	2.371781
36	4.113165	3.259446	2.866266	2.633532	2.477169	2.363751

37	4.105456	3.251924	2.858796	2.626052	2.469650	2.356179
38	4.098172	3.244818	2.851741	2.618988	2.462548	2.349027
39	4.091279	3.238096	2.845068	2.612306	2.455831	2.342262
40	4.084746	3.231727	2.838745	2.605975	2.449466	2.335852
41	4.078546	3.225684	2.832747	2.599969	2.443429	2.329771
42	4.072654	3.219942	2.827049	2.594263	2.437693	2.323994
43	4.067047	3.214480	2.821628	2.588836	2.432236	2.318498
44	4.061706	3.209278	2.816466	2.583667	2.427040	2.313264
45	4.056612	3.204317	2.811544	2.578739	2.422085	2.308273
46	4.051749	3.199582	2.806845	2.574035	2.417356	2.303509
47	4.047100	3.195056	2.802355	2.569540	2.412837	2.298956
48	4.042652	3.190727	2.798061	2.565241	2.408514	2.294601
49	4.038393	3.186582	2.793949	2.561124	2.404375	2.290432
50	4.034310	3.182610	2.790008	2.557179	2.400409	2.286436
51	4.030393	3.178799	2.786229	2.553395	2.396605	2.282603
52	4.026631	3.175141	2.782600	2.549763	2.392953	2.278923
53	4.023017	3.171626	2.779114	2.546273	2.389444	2.275388
54	4.019541	3.168246	2.775762	2.542918	2.386070	2.271989
55	4.016195	3.164993	2.772537	2.539689	2.382823	2.268717
56	4.012973	3.161861	2.769431	2.536579	2.379697	2.265567
57	4.009868	3.158843	2.766438	2.533583	2.376684	2.262532
58	4.006873	3.155932	2.763552	2.530694	2.373780	2.259605
59	4.003983	3.153123	2.760767	2.527907	2.370977	2.256780
60	4.001191	3.150411	2.758078	2.525215	2.368270	2.254053
61	3.998494	3.147791	2.755481	2.522615	2.365656	2.251418
62	3.995887	3.145258	2.752970	2.520101	2.363128	2.248871
63	3.993365	3.142809	2.750541	2.517670	2.360684	2.246408
64	3.990924	3.140438	2.748191	2.515318	2.358318	2.244024
65	3.988560	3.138142	2.745915	2.513040	2.356028	2.241716
66	3.986269	3.135918	2.743711	2.510833	2.353809	2.239480
67	3.984049	3.133762	2.741574	2.508695	2.351658	2.237312
68	3.981896	3.131672	2.739502	2.506621	2.349573	2.235210
69	3.979807	3.129644	2.737492	2.504609	2.347550	2.233171
70	3.977779	3.127676	2.735541	2.502656	2.345586	2.231192
71	3.975810	3.125764	2.733647	2.500760	2.343680	2.229271
72	3.973897	3.123907	2.731807	2.498919	2.341828	2.227404
73	3.972038	3.122103	2.730019	2.497129	2.340028	2.225590
74	3.970230	3.120349	2.728280	2.495388	2.338278	2.223826
75	3.968471	3.118642	2.726589	2.493696	2.336576	2.222110

76	3.966760	3.116982	2.724944	2.492049	2.334920	2.220441
77	3.965094	3.115366	2.723343	2.490447	2.333308	2.218817
78	3.963472	3.113792	2.721783	2.488886	2.331739	2.217235
79	3.961892	3.112260	2.720265	2.487366	2.330210	2.215694
80	3.960352	3.110766	2.718785	2.485885	2.328721	2.214193
81	3.958852	3.109311	2.717343	2.484441	2.327269	2.212730
82	3.957388	3.107891	2.715937	2.483034	2.325854	2.211303
83	3.955961	3.106507	2.714565	2.481661	2.324473	2.209911
84	3.954568	3.105157	2.713227	2.480322	2.323126	2.208554
85	3.953209	3.103839	2.711921	2.479015	2.321812	2.207229
86	3.951882	3.102552	2.710647	2.477740	2.320529	2.205936
87	3.950587	3.101296	2.709402	2.476494	2.319277	2.204673
88	3.949321	3.100069	2.708186	2.475277	2.318053	2.203439
89	3.948084	3.098870	2.706999	2.474089	2.316858	2.202234
90	3.946876	3.097698	2.705838	2.472927	2.315689	2.201056
91	3.945694	3.096553	2.704703	2.471791	2.314547	2.199905
92	3.944539	3.095433	2.703594	2.470681	2.313431	2.198779
93	3.943409	3.094337	2.702509	2.469595	2.312339	2.197679
94	3.942303	3.093266	2.701448	2.468533	2.311270	2.196602
95	3.941222	3.092217	2.700409	2.467494	2.310225	2.195548
96	3.940163	3.091191	2.699393	2.466476	2.309202	2.194516
97	3.939126	3.090187	2.698398	2.465480	2.308200	2.193506
98	3.938111	3.089203	2.697423	2.464505	2.307220	2.192518
99	3.937117	3.088240	2.696469	2.463550	2.306259	2.191549
100	3.936143	3.087296	2.695534	2.462615	2.305318	2.190601

Lampiran 6. Rekapitulasi Data Kuesioner (Data Pre-Test)

No. Res	Experiential Marketing (X)																		Loyalitas Pelanggan (Y)																			
	Sense (X1)					Feel (X2)					Think (X3)					Act (X4)			Relate (X5)		Y1	Y2	Y3	Y4	Total	Mean												
	X1.1	X1.2	X1.3	X1.4	Total	Mean	X2.1	X2.2	X2.3	X2.4	X2.5	Total	Mean	X3.1	X3.2	X3.3	X3.4	Total	Mean	X4.1							X4.2	Total	Mean	X5.1	X5.2	X5.3	Total	Mean				
1	5	4	5	19	4.75	3	2	2	5	3	15	3	5	5	3	4	17	4.25	5	5	10	5	3	3	3	9	3.00	5	5	5	15	5	20	5				
2	5	4	5	5	19	4.75	5	5	5	5	25	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	15	5.00	5	5	5	15	5	20	5			
3	5	4	5	4	18	4.5	5	4	4	4	22	4.4	5	5	4	18	4.5	5	5	10	5	4	3	11	3.67	4	4	4	17	4.25	4	4	5	17	4.25	4		
4	4	4	4	4	16	4	4	3	3	4	18	3.6	4	4	4	16	4	4	4	3	7	3.5	3	4	3	10	3.33	4	4	4	16	4	4	16	4			
5	4	4	3	3	14	3.5	4	3	4	2	15	3	3	3	3	13	3.25	3	3	6	3	2	4	3	9	3.00	4	4	4	16	4	4	16	4				
6	5	4	4	3	16	4	4	3	4	3	18	3.6	4	4	4	16	4	4	4	3	7	3.5	2	3	2	7	2.33	3	4	4	15	3.75	4	4	15	3.75	4	
7	4	4	4	4	16	4	4	4	4	3	19	3.8	4	4	4	16	4	4	4	4	8	4	3	4	3	10	3.33	4	3	4	15	3.75	4	4	15	3.75	4	
8	4	3	3	3	13	3.25	3	4	4	5	19	3.8	4	4	4	16	4	4	4	4	8	4	2	1	1	4	1.33	4	4	4	17	4.25	4	4	17	4.25	4	
9	5	5	5	5	20	5	5	4	5	4	23	4.6	5	4	5	19	4.75	5	5	10	5	4	3	5	12	4.00	4	5	5	19	4.75	4	5	19	4.75	4		
10	4	3	4	4	15	3.75	4	4	3	3	18	3.6	4	4	4	16	4	4	4	4	8	4	4	4	4	12	4.00	4	4	3	4	15	3.75	4	4	15	3.75	4
11	5	5	4	4	18	4.5	4	5	4	5	22	4.4	5	5	5	20	5	5	4	9	4.5	4	4	4	4	12	4.00	4	4	5	18	4.5	4	5	18	4.5	4	
12	4	3	4	4	15	3.75	4	4	4	5	21	4.2	4	4	3	14	3.5	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
13	5	5	4	4	18	4.5	4	4	4	5	20	4	4	4	3	15	3.75	4	4	8	4	4	4	4	3	11	3.67	4	4	4	16	4	4	16	4	4	16	4
14	5	3	4	4	16	4	4	4	4	5	21	4.2	4	5	4	17	4.25	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
15	4	4	5	4	17	4.25	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	3	3	9	3.00	4	4	4	16	4	4	16	4	4	16	4
16	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
17	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	4	4	9	3.00	4	3	4	15	3.75	4	4	15	3.75	4	
18	5	4	5	5	19	4.75	5	4	4	5	22	4.4	5	4	5	18	4.5	4	4	8	4	4	4	5	4	14	4.67	5	3	3	14	3.5	4	4	14	3.5	4	
19	3	3	3	4	13	3.25	4	3	3	4	17	3.4	3	3	2	11	2.75	3	4	7	3.5	4	3	3	10	3.33	3	4	3	13	3.25	3	3	13	3.25	3		
20	5	4	5	4	18	4.5	4	4	5	5	22	4.4	4	4	4	16	4	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
21	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
22	5	5	4	4	18	4.5	4	4	4	4	20	4	5	5	5	20	5	5	5	10	5	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
23	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
24	5	5	4	4	19	4.75	5	4	5	5	22	4.4	4	5	5	19	4.75	5	5	10	5	4	4	4	4	12	4.00	4	4	5	18	4.5	4	5	18	4.5	4	
25	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	4	4	4	4	12	4.00	4	4	4	16	4	4	16	4	4	16	4
26	4	3	4	4	15	3.75	4	4	4	4	20	4	3	3	4	13	3.25	4	3	7	3.5	4	3	4	11	3.67	4	3	4	14	3.5	4	4	14	3.5	4		
27	5	4	5	4	18	4.5	4	4	4	5	19	3.8	4	4	4	16	4	4	4	8	4	4	4	3	10	3.33	3	4	4	15	3.75	4	4	15	3.75	4		
28	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	20	5	5	5	10	5	5	5	5	15	5.00	5	5	5	20	5	5	20	5	5	20	5	
29	5	3	4	4	16	4	4	4	3	4	19	3.8	4	4	4	16	4	4	4	8	4	4	4	3	4	11	3.67	4	4	4	17	4.25	4	4	17	4.25	4	
30	5	4	5	4	18	4.5	4	5	4	4	21	4.2	5	4	4	17	4.25	4	4	8	4	4	4	4	4	12	4.00	4	4	4	17	4.25	4	4	17	4.25	4	

Lampiran 7. Rekapitulasi data Kuesioner (Data Akhir)

No. Res	Experiential Marketing (X)															Relate (X5)					Loyalitas Pelanggan (Y)															
	Sense (X1)					Feel (X2)					Think (X3)					Act (X4)					Relate (X5)					Loyalitas Pelanggan (Y)										
	X1.1	X1.2	X1.3	X1.4	Total	X2.1	X2.2	X2.3	X2.4	X2.5	Total	X3.1	X3.2	X3.3	X3.4	Total	X4.1	X4.2	Total	X5.1	X5.2	X5.3	Total	Mean	Y1	Y2	Y3	Y4	Total	Mean						
1	4	5	4	4	17	4.25	4	4	3	5	5	21	4.2	4	4	3	4	5	16	4	4	9	4.5	3	4	2	9	3.00	4	4	4	5	17	4.25		
2	4	4	4	5	17	4.25	4	4	4	4	4	20	4	4	4	5	4	4	17	4.25	4	4	8	4	4	4	4	12	4.00	4	3	4	4	15	3.75	
3	4	4	4	4	16	4	4	4	4	4	4	20	4	4	4	5	4	4	17	4.25	4	4	8	4	4	4	4	12	4.00	4	4	4	5	17	4.25	
4	4	3	3	4	14	3.5	4	4	3	4	3	18	3.6	4	4	4	4	4	16	4	4	4	8	4	3	3	4	10	3.33	4	4	3	4	15	3.75	
5	5	5	5	5	20	5	5	4	5	5	24	4.8	4	4	4	4	4	4	16	4	4	4	8	4	4	4	4	12	4.00	4	5	4	4	17	4.25	
6	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	5	5	5	20	5	5	10	5	4	3	5	12	4.00	5	5	5	5	20	5		
7	4	4	4	4	16	4	3	4	4	2	17	3.4	3	2	4	5	14	3.5	4	4	8	4	2	4	8	4	2	4	8	2.67	3	2	3	4	12	3
8	5	5	5	5	20	5	5	4	5	4	23	4.6	5	4	5	4	5	4	18	4.5	4	5	9	4.5	3	3	3	9	3.00	5	5	5	5	20	5	
9	4	4	5	5	18	4.5	4	4	4	5	22	4.4	4	4	5	5	18	4.5	4	4	8	4	4	8	4	3	5	3	11	3.67	4	4	4	5	17	4.25
10	4	4	5	4	17	4.25	4	4	5	4	22	4.4	4	4	4	3	4	4	15	3.75	4	4	8	4	4	4	4	12	4.00	5	5	4	5	19	4.75	
11	5	5	4	5	19	4.75	5	5	4	5	23	4.6	5	3	4	5	17	4.25	4	3	7	3.5	4	4	4	5	13	4.33	4	4	5	5	18	4.5		
12	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	5	20	5	5	10	5	5	10	5	5	5	5	15	5.00	5	5	5	5	20	5	
13	4	4	4	4	16	4	4	4	5	4	22	4.4	4	4	5	4	18	4.5	4	4	5	9	4.5	3	4	4	11	3.67	5	5	5	5	20	5		
14	4	4	4	4	16	4	4	4	4	4	19	3.8	3	4	4	4	15	3.75	4	4	8	4	3	4	3	3	9	3.00	4	4	4	4	16	4		
15	5	3	4	4	16	4	4	4	3	5	3	19	3.8	4	4	4	4	16	4	4	8	4	4	8	4	4	3	4	11	3.67	4	4	4	4	16	4
16	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	5	20	5	5	10	5	5	10	5	5	5	5	15	5.00	5	5	5	5	20	5	
17	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	3	15	3.75	4	4	8	4	3	4	3	3	9	3.00	4	3	4	4	15	3.75		
18	5	4	5	4	18	4.5	5	5	4	5	24	4.8	4	4	5	5	19	4.75	5	5	10	5	4	5	4	5	14	4.67	5	4	4	5	18	4.5		
19	4	4	4	4	16	4	4	3	4	4	19	3.8	4	4	4	4	16	4	4	8	4	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	
20	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	5	17	4.25	4	4	8	4	4	8	4	3	4	10	3.33	4	4	4	4	16	4	
21	4	3	4	4	15	3.75	4	4	4	3	18	3.6	4	4	4	4	16	4	4	8	4	4	8	4	3	3	2	8	2.67	4	4	4	4	16	4	
22	4	3	4	4	15	3.75	3	4	3	4	18	3.6	3	4	3	4	14	3.5	3	3	6	3	4	4	3	4	3	11	3.67	3	4	3	3	13	3.25	
23	5	4	3	4	16	4	4	4	3	5	4	20	4	4	4	4	16	4	4	8	4	4	8	4	3	4	3	10	3.33	3	5	4	4	16	4	
24	4	4	4	4	16	4	5	5	4	5	23	4.6	4	5	5	4	18	4.5	4	4	8	4	3	4	3	4	10	3.33	4	4	4	4	16	4		
25	4	3	4	4	15	3.75	4	4	4	4	20	4	4	4	3	4	15	3.75	4	4	8	4	4	8	4	4	4	12	4.00	4	4	4	4	16	4	
26	5	5	5	5	20	5	5	5	5	4	24	4.8	5	5	4	5	19	4.75	5	5	10	5	4	4	4	4	12	4.00	5	5	4	5	19	4.75		
27	4	4	4	3	15	3.75	4	4	4	4	20	4	4	4	4	4	16	4	4	8	4	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	
28	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	4	16	4	4	8	4	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	
29	4	4	4	4	16	4	4	5	4	4	21	4.2	4	4	4	4	16	4	4	3	7	3.5	4	4	4	4	4	12	4.00	4	4	4	4	16	4	
30	5	5	5	5	20	5	5	5	5	4	24	4.8	5	5	5	5	20	5	5	10	5	4	4	4	4	4	4	12	4.00	5	4	5	5	19	4.75	
31	4	4	4	5	17	4.25	4	4	4	4	20	4	4	4	4	4	16	4	4	8	4	4	8	4	3	4	3	10	3.33	4	4	4	4	16	4	
32	5	3	4	4	16	4	5	5	5	3	23	4.6	4	4	3	4	15	3.75	5	4	9	4.5	5	4	5	5	5	5	5.00	5	3	4	4	16	4	
33	5	3	4	5	17	4.25	4	5	5	5	24	4.8	4	4	5	4	17	4.25	4	4	8	4	4	8	4	4	4	12	4.00	5	4	4	4	17	4.25	
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35	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	4	16	4	4	8	4	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	
36	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	3	15	3.75	4	4	8	4	4	8	4	4	4	12	4.00	4	3	4	4	15	3.75	
37	3	4	3	3	13	3.25	4	4	4	3	19	3.8	4	3	3	4	14	3.5	4	3	7	3.5	4	4	4	4	4	12	4.00	3	3	3	4	13	3.25	

38	4	4	4	4	3	15	3.75	4	4	3	3	4	18	3.6	3	4	4	4	4	15	3.75	4	4	8	4	3	3	3	3	3	9	3.00	4	3	4	4	15	3.75
39	4	4	4	4	4	16	4	4	4	4	3	4	20	4	4	3	3	3	3	13	3.25	3	4	7	3.5	3	3	3	3	3	9	3.00	4	3	4	3	14	3.5
40	5	4	5	19	4.75	4	5	5	4	4	22	4.4	3	4	5	3	15	3.75	4	4	8	4	8	4	5	3	5	13	4.33	4	5	4	4	17	4.25			
41	5	5	4	19	4.75	5	5	5	5	5	25	5	5	5	5	5	20	5	5	5	10	5	10	5	5	5	5	15	5.00	5	4	5	17	4.75				
42	5	3	5	4	17	4.25	5	5	4	4	24	4.8	4	3	4	5	16	4	4	4	8	4	8	4	3	3	3	9	3.00	4	4	4	5	17	4.25			
43	5	4	5	19	4.75	5	5	4	5	4	23	4.6	4	5	5	4	18	4.5	5	3	8	4	8	4	4	4	4	13	4.33	5	5	5	20	5	5	5		
44	4	3	4	3	14	3.5	4	4	3	3	18	3.6	4	4	3	4	15	3.75	4	4	8	4	8	4	3	4	3	10	3.33	4	3	4	4	15	3.75			
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46	5	5	4	18	4.5	5	4	5	4	5	23	4.6	5	4	5	19	4.75	5	4	9	4.5	4	9	4.5	4	5	5	14	4.67	5	4	4	5	18	4.5	4		
47	5	4	4	5	18	4.5	4	4	5	4	21	4.2	3	4	3	4	14	3.5	4	4	8	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	4		
48	5	5	5	5	20	5	5	5	5	5	25	5	5	5	5	20	5	5	5	10	5	10	5	5	5	5	5	15	5.00	5	5	5	20	5	5	5		
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50	4	3	5	4	16	4	4	4	3	4	19	3.8	4	4	4	4	16	4	4	3	7	3.5	3	3	1	7	2.33	4	4	3	5	16	4	4	4			
51	4	4	4	4	16	4	3	4	4	4	19	3.8	3	5	3	4	15	3.75	4	4	8	4	8	4	4	3	4	11	3.67	4	4	4	4	16	4	4		
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53	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	4	16	4	4	4	8	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	4		
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55	4	3	4	4	15	3.75	4	5	4	3	21	4.2	3	4	4	3	14	3.5	4	3	7	3.5	2	4	2	8	2.67	3	4	4	3	14	3.5	4	4	3		
56	4	4	5	4	17	4.25	4	5	5	4	22	4.4	4	5	3	4	16	4	5	4	9	4.5	4	4	4	4	12	4.00	5	5	4	4	18	4.5	4	4		
57	4	4	4	4	16	4	4	4	4	4	20	4	4	4	4	4	16	4	4	4	8	4	8	4	4	2	4	10	3.33	4	4	4	4	16	4	4		
58	4	2	4	4	14	3.5	3	4	4	5	20	4	3	4	4	4	15	3.75	4	4	8	4	8	4	4	3	4	11	3.67	3	4	4	4	15	3.75	4	4	
59	3	3	4	4	14	3.5	3	3	4	4	17	3.4	3	3	4	3	13	3.25	3	4	7	3.5	2	2	2	6	2.00	4	3	4	3	14	3.5	4	3	14	3.5	
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61	4	3	3	5	15	3.75	3	4	4	5	3	19	3.8	4	3	4	5	16	4	4	8	4	8	4	3	4	11	3.67	5	4	3	4	16	4	4	4		
62	4	4	4	4	16	4	4	4	4	4	3	19	3.8	4	4	4	16	4	4	4	8	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	4	4	
63	4	4	4	4	16	4	4	4	4	5	4	21	4.2	4	4	4	16	4	4	4	8	4	8	4	4	4	4	12	4.00	4	4	4	4	16	4	4	4	
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65	4	4	4	5	17	4.25	5	5	4	4	22	4.4	4	5	5	4	18	4.5	4	4	8	4	8	4	5	4	14	4.67	4	4	4	4	16	4	4	4		
66	4	4	5	4	17	4.25	4	4	4	5	4	21	4.2	4	4	4	15	3.75	4	4	8	4	8	4	3	4	11	3.67	4	5	4	4	17	4.25	4	4	4	
67	4	4	4	4	16	4	4	4	5	4	22	4.4	4	4	5	5	18	4.5	4	5	9	4.5	4	4	4	4	12	4.00	4	4	4	4	16	4	4	4		
68	4	4	4	5	17	4.25	4	4	3	4	3	18	3.6	5	3	4	5	17	4.25	4	8	4	8	4	3	3	9	3.00	4	3	5	5	17	4.25	4	4	4	
69	4	4	4	4	16	4	4	4	4	4	4	20	4	4	4	4	16	4	4	4	8	4	8	4	4	4	11	3.67	4	4	4	4	16	4	4	4		
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80	5	4	4	4	17	4.25	4	4	3	4	19	3.8	4	4	5	4	17	4.25	4	4	8	4	8	4	3	4	11	3.67	4	4	4	4	16	4	4	4		

